

# Engage

Your Quarterly Update

Autumn Issue 2009

## Chairman's message

Welcome to 'Engage', the first quarterly newsletter under the combined partnership of EnergyQuote and John Hall Associates Limited.

As Chairman of the new company, I'm excited about the acquisition and the positive effects it will have for all our customers.

The growing complexity and volatility in today's energy markets means our customers require a higher level of capability to effectively meet their energy management needs. My vision is to become Europe's leading energy consultancy by delivering a greater depth and quality of service while still retaining our competitiveness on cost.

Our team has now grown to over 200 energy specialists with an increased presence across Europe and North America. These additional resources, combined with an increased investment in technology, will help us build on the key values and competencies of both EnergyQuote and John Hall Associates to deliver even better customer service to you in the future.

Some of the immediate changes you will start to benefit from include:

**Improved publication content:** We are now able to offer the largest and most diverse range of market intelligence publications of any energy consultant across Europe, bringing you 29 titles in total.

**Expanded research in European markets:** We are increasing our presence in Eastern Europe to offer a truly pan-European service.

**Additional support on trading desk services:** Our trading team is now one of the largest of any consultancy in Europe with over 30 years combined industry experience. Their expert understanding of commodity market momentum and trends can help you achieve the best price for your energy contracts.

**A full range of carbon service offerings:** We now provide you with bespoke solutions in the areas of carbon management, energy efficiency, automatic meter reading and renewable



energy as well as expert advice on the impacts of increased environmental legislation.

Our newsletter will provide you with a quarterly update on all the latest developments at EnergyQuote in addition to topical industry news and views from our consultants, suppliers and other customers.

I hope you enjoy this issue and look forward to working with you in the future.



**John Hall**  
Chairman,  
EnergyQuote incorporating  
John Hall Associates Limited