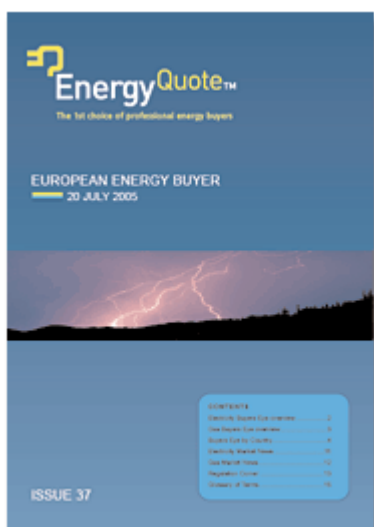


## EnergyQuote market intelligence reports come highly recommended by European manufacturers BPB

BPB manufactures gypsum plasterboard, plasters, ceiling tiles and insulation materials, and supplies related materials for buildings interiors. It operates in over 50 countries, world-wide, including all the major European countries.

Roger Gibbs is the Group Energy Purchasing Manager whose job is to co-ordinate the work of individual energy buyers for each country, helping to develop both local and regional purchasing policies. He has been subscribing to the European Energy buyer publication for almost two years now.



Roger states, **“Good information is important, both to understand emerging opportunities, and to identify potential price risks. Although each region may have their own energy advisors, it is helpful for me to have an independent source with a wider perspective on the markets. This is especially true as European markets evolve and suppliers consolidate.”**

He continues, **“The European Energy Buyer Report is extremely well presented and achieves the difficult balance of providing**

**“detail”, yet remaining “readable”. The layout and clear style make it easy to locate relevant information when preparing my own reports and preparing for local country meetings. The “Buyers Eye” pages for each country are especially helpful in this respect.**

### Reports contain:

- Latest day-ahead, month-ahead and year-ahead pricing for all the major European markets, plus pricing graphs
- Pricing trends and predictions
- Oil, coal and carbon emissions prices
- Currency rates
- Market drivers (generation interconnector activity, regulation, government policy)

**“On receipt I normally just scan the highlights, including the charts and “Watch Out For” boxes, and then read it more thoroughly as time available. Time is always tight and the ability to dip into the relevant sections is an advantage over other reports which require a more concentrated reading.”**

When asked how we could improve the product, he stated: **“Perhaps in the future we will see information on Ireland, Scandinavia, East Europe, the world.....!”**

### EnergyQuote Market intelligence services

The European Energy buyer is an independent and comprehensive resource to support the specific needs of local and pan-European energy buyers. Our aim is to provide in-depth, user-friendly reports and tools to enhance your energy purchasing activities across the key European deregulated markets.

We offer a range of powerful, cost-effective information solutions supported by one of the most authoritative and experienced energy research teams in the market. Our European energy buyer report is published fortnightly, and offers the following benefits to energy buyers:

- Enables you to make informed decisions regarding the timing of your energy negotiations.
- Translates the major issues affecting energy prices into meaningful actions for the energy purchaser.
- Provides peace of mind and the assurance you are receiving expert advice.
- Analyses market drivers, supplier activity and the impact of legislation in 7 different markets.
- Allows you to justify your decisions to senior management.
- Helps you to plan your energy purchasing strategy.
- A low cost/low risk investment that offers substantial financial benefit

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### EnergyQuote services available include:

- Customer Managed – where you have full control and make all the decisions but without the frustrations and complexity
- Managed Service – our most popular service now in it's 10th year – for those of you who want to use our expertise but monitor progress as it occurs
- Electricity NHHM Service – solves the huge logistical problem faced by companies with hundreds of smaller electricity sites in the non half hourly metered market
- GasQuote – the solution for your gas purchasing requirements in the UK and European markets
- Benchmarking – understand where your current position stands against other companies with similar requirements
- European Service – provides a Pan-European centralised buying tool for Power and Gas across 11 major European countries
- Bureau Services – a fully on-line Energy Management suite with data warehousing management and financial reporting on usages and costs
- Energy and Water Audits – a service which offers variable solutions to Energy Efficiency and provides advice on schemes available in the market
- Market Intelligence – comprehensive market analysis, industry guidance and advice on timing to market that supports your procurement decisions
- Price Forecasting Service – we provide outlook reports that brief you on the level of uncertainty and risk in key markets and the range of prices that might develop over time
- Policy and Strategy Consultancy – our team of experts provide valuable analysis and advice on policy development and strategy implementation tailored to your individual circumstances

### The EnergyQuote Solution

EnergyQuote offers a comprehensive range of solutions to mitigate risk and minimise cost in today's volatile energy markets. A provider of risk management structures such as hedging funds and flexible strategies for power and gas customers we are continually coming up with innovative procurement solutions and products that deliver bottom-line benefits to major energy users in the UK and Europe.

So wherever you are in the purchasing cycle we can support you with all the tools you need to enhance your position.

We offer a smart, straight-talking and sophisticated service to over 600 of the largest energy users in the UK and Europe, turning a time consuming and difficult process into a seamless activity.

### Taking the next step

To discuss this service and any other services available from the extensive solutions offered by EnergyQuote, please contact us on T+44(0)20 7605 2300, F+44(0)20 7603 6415, email [enquiries@energyquote.co.uk](mailto:enquiries@energyquote.co.uk) or visit our website [www.energyquote.co.uk](http://www.energyquote.co.uk)